



DELTEK ENTERPRISE

Powering Global Professional
Services Firms with
the Industry's Leading
Postmodern ERP



Deltek's modern and intuitive ERP software delivers the business agility, transparency and control you need to run your organization.

Deltek Enterprise Offers Your Business a New, More Secure Tomorrow.

Built on 30+ years of technology advancements, user acceptance, and industry knowledge, Deltek's modern and intuitive ERP software delivers the business agility, transparency and control you need to run your organization. Unify all corners of your global team, improve net business value, and ensure exceptional service delivery to clients with Deltek Enterprise, best in class ERP powered by Amazon Web Services.

DELTEK ENTERPRISE – MEETING YOUR NEEDS TODAY, AND FOR THE FUTURE



Easy to use
and widely
adopted



Built on a robust and modern
technical infrastructure with
Amazon Web Services



Proven
in scalability
and performance



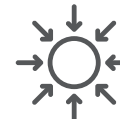
Agile to management of diverse
revenue recognition and other
business requirements



Delivered
by a trusted
partner



Deep in functionality to
meet business requirements
with little or no customization



Integrated platform
linking people processes
and information



Secure data isolation,
access controls and 24/7
monitoring and support



Spanning the Entire Project Lifecycle

- **Financial management:** Full general ledger and project accounting capabilities
- **Resource management:** Place the right people on the right projects
- **Customer Relationship Management (CRM):** Manage business development and client interactions
- **Project management:** Scope, schedule and plan for all aspects of service delivery
- **Talent management:** Acquire, develop and retain your key assets
- **Analytics and reporting:** Better understand performance

Technology to Futureproof Your Business

In response to client and internal business needs to do more, better, faster, cheaper—professional services firms are having to adapt at an ever-accelerating pace. Digital transformation is not a buzz word but a reality to remain competitive, better enable your people to deliver exceptional projects and expertise, and prepare to overcome future challenges.

Technology sits at the heart of this transformation. ERP is a critical business system which plays a crucial role in providing control of processes and agility for optimal performance, accessed by a unified and flexible infrastructure.

ALLOWS YOU TO:



Respond to and manage change, both internally and externally



Transfer your infrastructure to the cloud with ease, for agility and accessibility



Minimize risk and manage regulatory needs



Adapt for evolving markets and technological advancements



Digital transformation is a reality to remain competitive, and better enable your people to deliver exceptional projects.

Ease of Use

Usability and adoption are paramount to driving efficiencies and deriving results. Deltek's postmodern ERP software ensures your team is equipped and productive in their day-to-day job functions. Our intuitive interface allows all of your team to access information, action tasks, plan and manage projects and client accounts, and report and analyze seamlessly via one portal.

Deltek has invested in and developed its software so that it successfully represents feedback from the next generation of users. We invest 100% of our R&D in software and leverage Amazon Web Services to power our end users the world over.



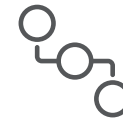
A clear
and intuitive user
interface



Interactive and
multi-device accessibility
including mobile



Accessible from wherever,
whenever to meet the
demands of a global business



Easily connect your ERP to
other applications through a
powerful RESTful API



Deltek's postmodern ERP software ensures your team is equipped and productive in their day-to-day job functions.

Robust Platform

Deltek Enterprise is scalable software as a service that provides unparalleled speed, flexibility, security and agility for advanced performance. Hosted in Amazon Web Services, Deltek Enterprise is powerful ERP software that yields an Enterprise level of service and collaboration. This best in class solution maximizes end user productivity through industry and role specific functionality. This provides the business with a much faster time to value than generic ERP solutions where customization or partner solutions are required to achieve the same capabilities.

KEY BENEFITS INCLUDE:

- A highly available, highly scalable environment
- A continual focus on security and data privacy
- Software for Business Intelligence and Big Data analytics
- Ease of entry and exit
- Extensibility supporting existing applications customization, custom reports, interfaces
- Enabled for Internet of Things and Artificial Intelligence
- Global revenue recognition compliance to IFRS 15 + 16, GAAP and ASC 606
- Integrated corporate, project, and client accounting and reporting
- Robust monitoring and proactive threat management
- A robust API enables an ERP 2.0 ecosystem
- Business continuity – Local and 250+ mile disaster recovery (nightly, weekly, and monthly backups)



Deltek's Enterprise solution is experiencing exponential growth and powering many of the world's most recognizable professional services firms.



Deltek Enterprise is horizontally and vertically scalable software to power your front and back office.

Proven Credentials

Deltek's capabilities culminate 30+ years of deep client and industry expertise, professional services focus and an unrivalled enterprise delivery track record. Our passion for success is shared by our clients and it shows in their financial and wider business results, with a proven multiplier effect that has driven their objectives for growth, digitalization and innovation.

TODAY IS MEASURABLY DIFFERENT FROM BUSINESS ENVIRONMENTS PAST. WE VALIDATE OUR EXPERTISE AND FOCUS BY:



Balancing vision with pragmatism for the lowest complexity and risk transition to cloud



As part of the NYSE traded Roper family of technology companies—Deltek remains in a strong and stable position to deliver on our roadmap



Eliminating the IT complexity that stifles business innovation



Focusing on scalability, speed, reliability and security



Enabling technical agility that sharpens our clients' competitive edge



Investing in R&D that allows for the most ambitious technology destinations

An Invaluable Partnership

Deltek partners with the world's leading global professional services firms. Our clients range to over 140,000 employees in size, across all geographies with millions of users using our ERP via Amazon Web Services. Due to our deep client, technical and industry knowledge we understand that every company has their own starting point and must define for themselves their most ambitious destination. Our aim is to help define the direction in a measurable equation and create alignment around the right path forward for you.

THE VERY ACT OF MONITORING AND MEASURING BENEFITS CAN YIELD ENORMOUS RESULTS. WE DO THIS BY:



Working alongside our clients to identify their benefits realization goals



Identifying business outcomes and strategic, tangible benefits as well as capturing intangible benefits with a robust business case process



Using quantifiable analytics such as TCO, ROI, NPV, IRR and a clear set of margin improvement KPI's aligned to a client's priorities, ensuring these models complement rather than compete



Narrowing the field of vision to bring discipline and direction, and importantly alignment amongst stakeholders



Creating the right stepping-stones to help make immediate digital progress while moving along the path to long-term digital transformation



Deltek clients yield revenue payoffs, enhanced technical agility and are prepared for the future with a business that builds towards a cohesive digital whole.



Overachieve on your KPI's today and in the future with innovative technology designed for your business. **Better service your clients, control your projects and finances, manage your risk profile, develop your people, and enable growth with the industry's leading postmodern ERP software, Deltek Enterprise.**

FOR MORE INFORMATION VISIT DELTEK.COM

Deltek

Deltek is the leading global provider of enterprise software and information solutions for government contractors, professional services firms and other project- and people-based businesses. For decades, we have delivered actionable insight that empowers our customers to unlock their business potential. 22,000 organizations and millions of users in over 80 countries around the world rely on Deltek to research and identify opportunities, win new business, recruit and develop talent, optimize resources, streamline operations and deliver more profitable projects.

Deltek – Know more. Do more.®

US & Canada 800.456.2009 **UK** +44 (0) 20 7518 5010

© Deltek, Inc. • All Rights Reserved • All referenced trademarks are the property of their respective owners. Pricing subject to change without notice. REV-051017